

Message Text

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ORIGIN EB-11

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FM SECSTATE WASHDC

TO AMEMBASSY ANKARA

INFO AMEMBASSY BEIRUT

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E.O. 11652: N/A

TAGS: ETRN, TU

SUBJECT: CIVAIR - CONTINUATION OF CAPACITY CONSIDERATION

REF : ANKARA 4252

1. EMBASSY REQUESTED APPROACH AKYAMAC, MAKE REFERENCE TO INFORMAL TALKS IN ANKARA IN MAY, AND THE AGREEMENT THAT EACH SIDE WOULD REVIEW THE SITUATION AND BE BACK IN TOUCH IN A COUPLE OF MONTHS. YOU MAY STATE THAT THE US HAS BEEN GIVING SERIOUS CONSIDERATION TO THE CAPACITY ISSUE, HAS REVIEWED THE VARIOUS DETAILS OF BOTH SIDES' POSITIONS, AND BELIEVES IT HAS COME UP WITH A NEW ELEMENT WHICH MAY MAKE IT POSSIBLE TO BRIDGE THE GAP. YOU MIGHT ALSO ASK WHETHER THE TURKISH SIDE HAS COMPLETED ITS REVIEW AND, IF SO, WHETHER IT ALSO HAS SOME NEW THOUGHTS.

2. YOU SHOULD EXPLAIN THAT WE HAVE NOT PREPARED A NEW PIECE OF PAPER SINCE IT APPEARS TO US THAT, ASSUMING TURKS BELIEVE THAT BASIC INGREDIENTS FOR A DEAL NOW EXIST, LIMITED OFFICIAL USE

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THE DETAILS WOULD MOST APPROPRIATELY AND EASILY BE WORKED

OUT DURING RENEWED NEGOTIATIONS. YOU SHOULD THEN DISCUSS THE FOLLOWING WITH AKYAMAC.

3. REVISED US PROPOSAL ON CAPACITY PROCEDURES WOULD GIVE RECOGNITION TO FACT THAT ONE OF TURKEY'S PRINCIPAL CONCERNS IS TO HAVE SOME FIRM ASSURANCES ON THE CAPACITY TO BE OFFERED BY THE DESIGNATED US AIRLINE SO THAT THY DOES NOT

HAVE CONTINUALLY TO CONCERN ITSELF WITH UNEXPECTED AND/OR INORDINATE CAPACITY INCREASES BY THE US AIRLINE DURING THE NEXT FEW YEARS WHILE THY'S INTERNATIONAL OPERATIONS ARE STILL DEVELOPING, NEW EQUIPMENT IS BEING INTRODUCED, ETC. TO THIS END, US WOULD BE WILLING TO CONSIDER ESTABLISHMENT OF AN AGREED BASE OPERATING LEVEL WHICH WOULD FORM THE STARTING POINT FOR OPERATIONS UNDER A NEW BILATERAL REGIME. WE WOULD IN ADDITION BE WILLING TO CONSIDER ESTABLISHMENT OF MUTUALLY AGREED SERVICE LEVELS FOR A DEVELOPMENTAL PERIOD OF, SAY, TWO OR THREE YEARS, AFTER WHICH PERIOD, CAPACITY PROCEDURES ALONG LINES OF THOSE CONTAINED IN THE US'S APRIL 3, 1973 PAPER WOULD TAKE EFFECT. IN OTHER WORDS, ASSUMING IT WOULD BE POSSIBLE FOR THE TWO SIDES TO AGREE TO A BASE OPERATING LEVEL AND SUBSEQUENT SCHEDULE PATTERNS TO COVER THE AGREED DEVELOPMENTAL PERIOD, THE US AIRLINE WOULD BE OPERATING DURING SUCH PERIOD UNDER PRACTICAL CEILINGS BEYOND WHICH IT COULD NOT INCREASE ITS CAPACITY WITHOUT AGREEMENT BY BOTH SIDES.

4. CONCURRENT WITH THE ESTABLISHMENT OF SUCH A GENERAL FRAMEWORK FOR US AIRLINE OPERATIONS DURING THE AGREED DEVELOPMENTAL PERIOD, THE US WOULD IN ADDITION BE WILLING TO RECOGNIZE THE FACT THAT US AIRLINE OPERATIONS ON CERTAIN SECTORS DIRECTLY COMPETITIVE WITH THY MAY HAVE HAD OR BE HAVING AN UNDUE EFFECT ON THE TURKISH CARRIER AND THUS AGREE TO CERTAIN LIMITATIONS ON THE PASSENGERS WHICH THE US CARRIER WOULD CARRY IN THESE SECTORS. WHEN THIS OFFER WAS MADE IN MAY, WE EXPRESSED A WILLINGNESS TO CONSIDER SUCH LIMITATIONS ON ONLY BEIRUT-ISTANBUL AND FRANKFURT-ISTANBUL SECTORS. IF UNDUE EFFECT ACTUALLY A PROBLEM IN ROME-ISTANBUL MARKET, WE WOULD CONSIDER THAT LIMITED OFFICIAL USE

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ONE FOR SPECIAL TREATMENT AS WELL.

5. ANOTHER NEW ELEMENT WHICH WE ARE WILLING TO CONSIDER RELATES TO AN ISSUE RAISED BY TURKEY IN MAY; NAMELY, THE POSSIBILITY OF DECREASES AS WELL AS CEILINGS ON INCREASES UNDER THE CAPACITY PROCEDURES. WHILE WE ARE NOT SURE AT THIS JUNCTURE WHAT TYPES OF FORMULAE MIGHT BE WORKED OUT, WE AGREE IN PRINCIPLE WITH THE CONCEPT THAT NOT ONLY

SHOULD THE PROCEDURES COVER THE POSSIBILITY OF CAPACITY DECREASES WHEN TRAFFIC WARRANTS, BUT THAT INCREASES AND DECREASES IN CASES WHERE THERE IS DISAGREEMENT SHOULD BE TIED TO ACTUAL TRAFFIC DEVELOPMENTS IN THE PARTICULAR MARKET.

6. IN CONCLUSION, YOU SHOULD REITERATE THAT WE INTENTIONALLY HAVE NOT TRIED TO PUT ALL THIS IN A

DETAILED NEW PAPER SINCE THERE ARE MANY VARIABLES AND TECHNICAL DETAILS INVOLVED. HOWEVER, IF AKYAMAC AGREES WITH US THAT THIS REVISED PROPOSAL ON CAPACITY PROCEDURES CONTAINS THE GENERAL ELEMENTS WHICH MIGHT MAKE OVERALL AGREEMENT POSSIBLE, WE WOULD WELCOME THE CHANCE TO SIT DOWN WITH A TURKISH DELEGATION TO TRY TO GIVE FINAL FORM TO THE AGREEMENT. ROGERS

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